### CHAPMAN'S®

# POINT OF SALE INFORMATION SHEET

## SCOOPING BRAND

**ICONIC BRAND.** With over 52 years in business, Chapman's is the largest ice cream manufacturer in the country and the #1 scooping brand. Voted as Canada's Most Valued Brand in 2025, Chapman's is well-known and beloved by many, from coast to coast to coast.

**VARIETY.** From familiar to innovative to quirky flavours, our selection of 11.4L scooping tubs spans iconic Chapman's Markdale Creamery ice cream, rich and creamy Premium ice cream, mouth-watering Frozen Yogurt, refreshing Sorbet flavours, as well as No Sugar Added and Lactose Free products. We have something for everyone.

**VALUE.** We are always focusing on delivering the best value to our customers. It is achieved through ongoing innovation, research and development, technological advances and economies of scale. As one of the largest consumers of butterfat in Canada, we pass on our savings to you.

**STANDARDS.** Chapman's has been BRC-certified since 2011 and has consistently achieved the highest grade possible in each recertification audit. We also undergo other customer, regulatory and third-party audits, where we also receive consistently excellent results.

**SUPPORT.** As a trusted partner, Chapman's offers a wide variety of Point of Sale materials to all new and existing scooping customers. From flavour labels to menu boards to large coroplast cone signs, we have over a dozen of POS items to choose from.

"MADE BY CANADIANS, FOR ALL OF US CANADIANS!"

### 51 | AMAZING FLAVOURS





Front: Flavour Name

French Vanilla
Rich and creamy french vanilla

Back: Flavour Description

### Flavour Strips Set 2" H x 5" W, 10 pt coated paper with plastic clips

#### Premium Ice Cream V



Markdale Creamery Ice Cream 🔻



No Sugar Added and Lactose Free V



#### Sorbet ▼



#### Frozen Yogurt V





#### POINT OF SALE MATERIALS



**Small Cone Sign** 42" H x 26" W 4 mm coroplast

CHAPMAN'S

Adhere and display your flavour strips >





Flavour Menu **Poster** 

**Triple Scoop Poster** 

24" H x 18" W, 4 pt card



**Vinyl Banner**, 24" H x 48" W, 13 oz vinyl Hemmed with 4 hanging grommets



#### Menu **Board**

With chalk board finish 31" H x 18" W .080" styrene, with velcro tabs on back



Push / Pull **Door Cling** 6.8" H x 5.7" W 8pt vinyl, double sided with adhesive

> Window Cling

24" H x 14.35" W 8pt vinyl, double sided with adhesive





**Metal A-Frame** with Two Inserts

45.68" H x 23.5" W 4 mm coroplast



Ponytail Cap Cotton with Velcro closure

Patio Umbrella



Breathable Poly Twill with Velcro closure

POS is available through your Chapman's Ice Cream supplier





#### **USEFUL TIPS**

Communicate to your customers through social media: announce your new flavours, opening dates and special offers. Don't be shy to share Chapman's social media posts featuring our scooping products.

Ask your customers to share their happy ice cream experiences on their social media. Word of mouth is the most cost-effective marketing. #ChapmansIceCream

Our bestselling flavours are: Vanilla, Dutch Chocolate, Bubblegum, Cotton Candy and Cookie Dough. Always place most popular flavours closer to the cashier to improve efficiency.

Products with ripples or fruits tend to be easier to scoop. Best practice would be to keep these in the coldest parts of your freezers (corners).

Products that are chocolate and/or contain harder inclusions tend to be a little more difficult to scoop. Having these flavours in the middle of your cabinets will help with the ease of scooping.

Your ice cream equipment is key to the quality of your product and its performance is directly tied to your bottom-line. Winterize your ice cream equipment to prevent potentially costly problems.

# BULK ICE CREAM YIELDS

Disher Size	ML (Approx.)	Fluid Oz. (Approx.)	Servings per Tub
#4	236.6 mL	8 oz.	48
#5	177.4 mL	6 oz.	64
#6	140.5 mL	4.75 oz.	81
#8	110.9 mL	3.75 oz.	102
#10	96.1 mL	3.25 oz.	118
#12	85 mL	2.875 oz.	134
#14	70.2 mL	2.375 oz.	162
#16	59 mL	2 oz.	193
#20	55.5 mL	1.875 oz.	205



#### CHAPMAN'S ICE CREAM

TEL: (519) 986-3131 TOLL FREE: 1-800-265-9110 visit www.chapmans.ca
P.O. Box 379, 100 CHAPMAN'S CRES., MARKDALE, ON CANADA NOC 1H0











